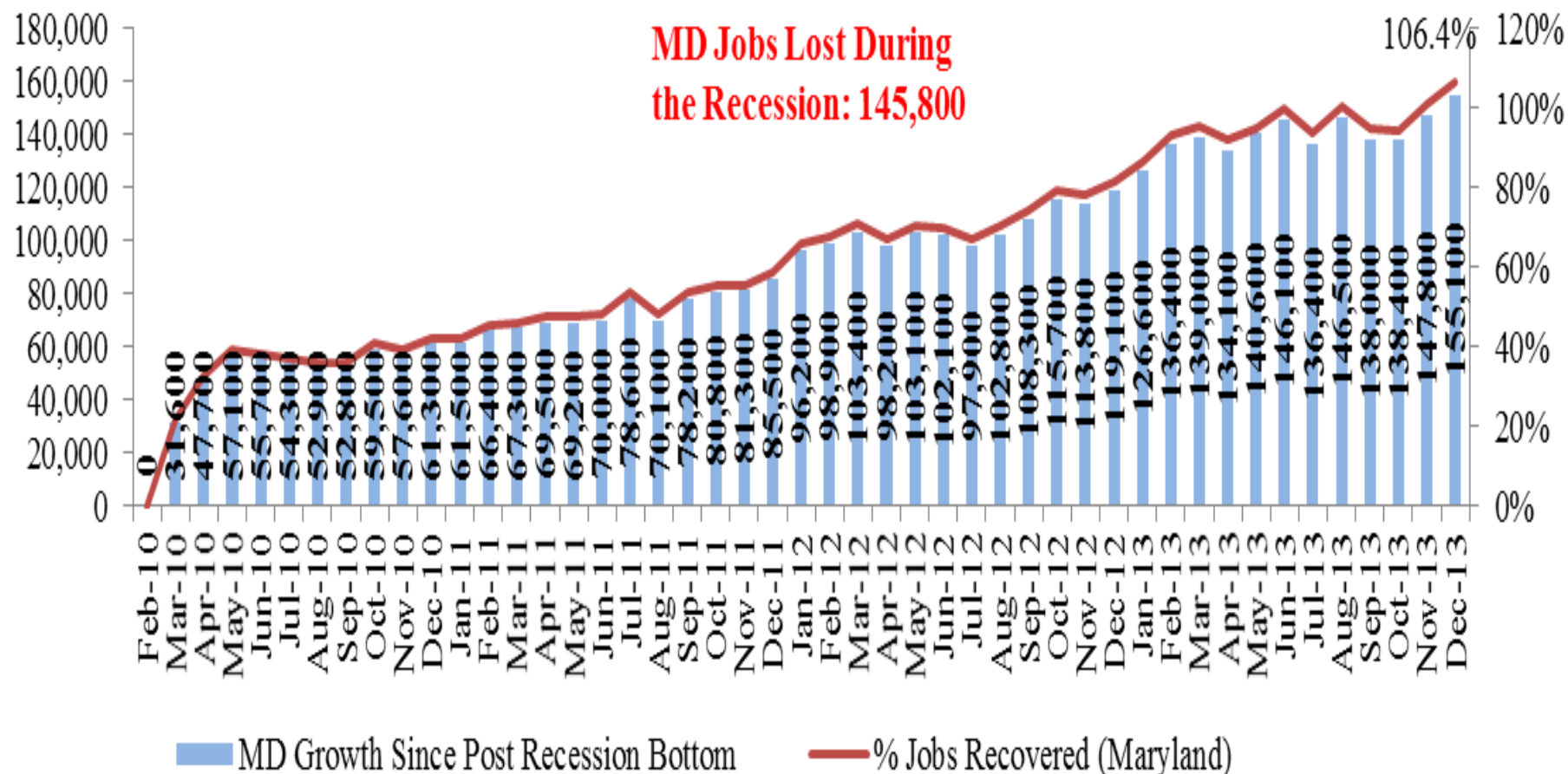


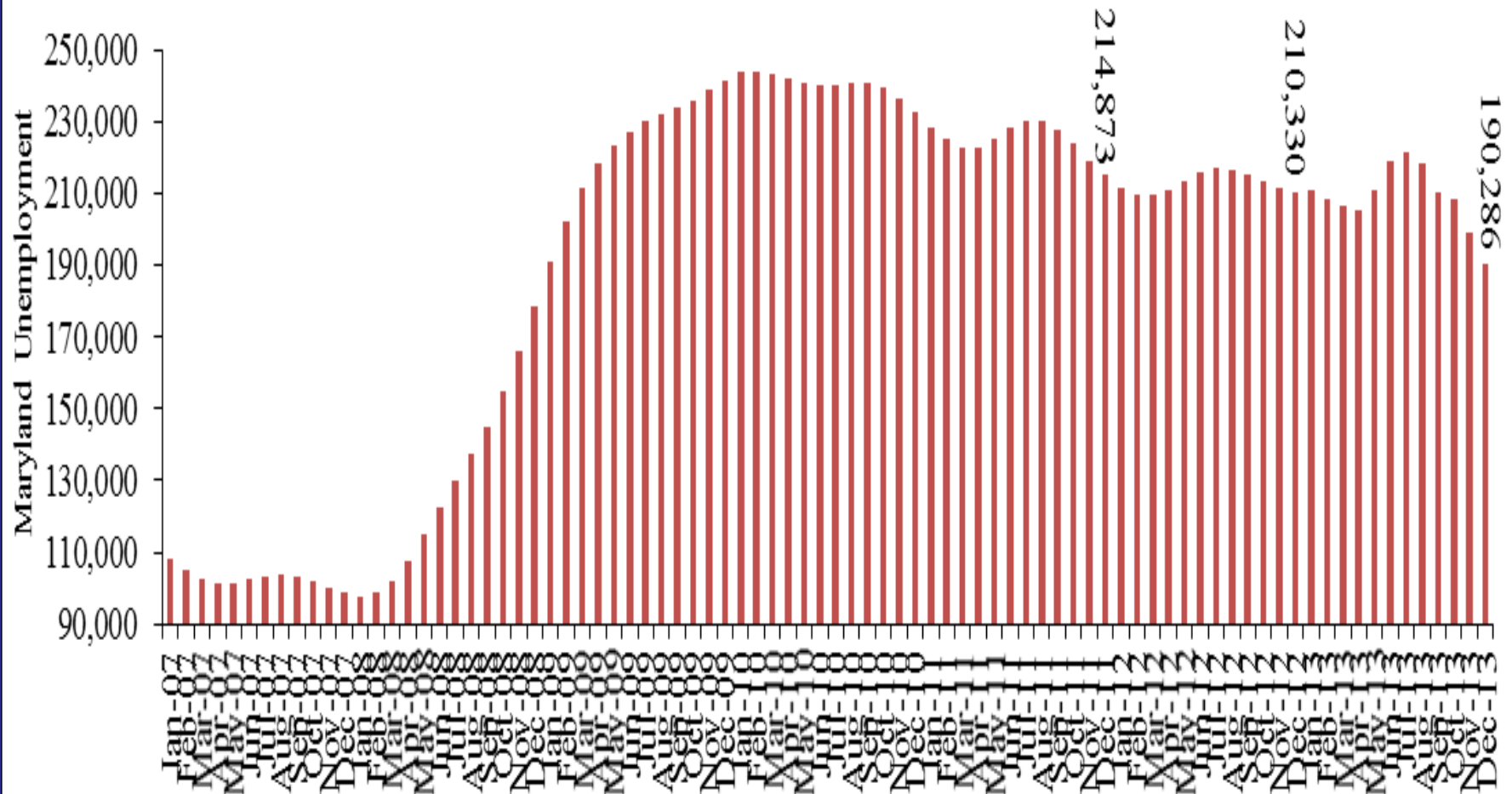


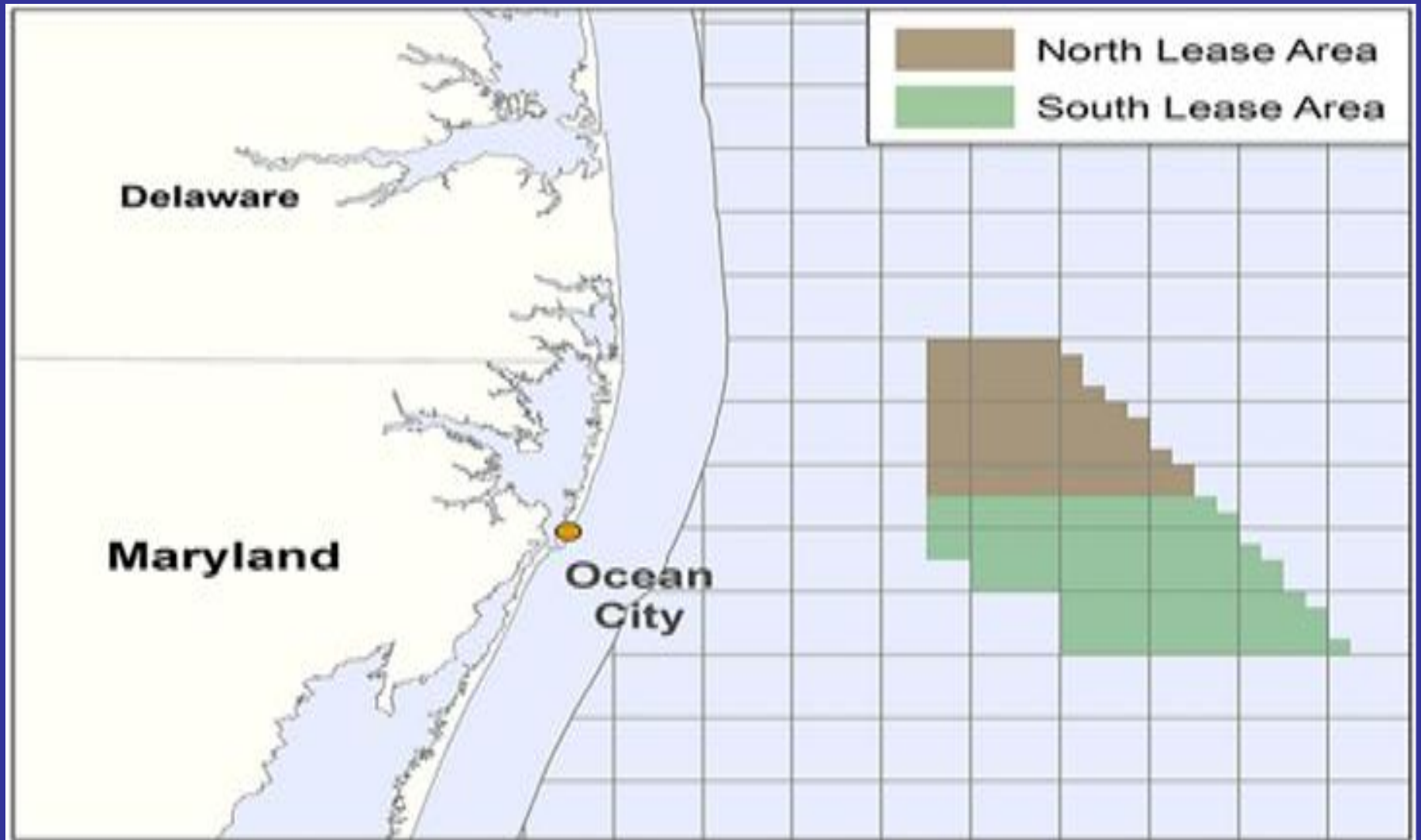
A deadline is the difference  
between a dream and a goal.

## Maryland Gained 7,300 Jobs in December to Reach the Governor's Jobs Goal. The State Has 9,300 More Jobs than at its Peak Before the Recession



# Maryland Unemployment has Decreased by 14.1 Percent Since July 2013 and is at its Lowest Point Since December 2008





*Image via U.S. Bureau of Ocean Energy Management*

## Number of InvestMaryland Challenge Applications Submitted (260 Total)

InvestMaryland Category	Types of Companies	Number of Applications	Number of Semi-Finalists
General Industry	Energy, Agriculture, Maritime, Clean Tech, IT, Life Sciences, Manufacturing, etc	121	11
Information Technology	Cloud computing, data mining & analytics, geospatial, data management, social media & apps, cellular tools, etc	81	14
Life Sciences	Biotechnology, Pharmaceutical, Medical Devices, Diagnostics, Therapeutics, etc	48	10
Cybersecurity	Information Security, Data Storage, Backup and Recovery, etc	10	6

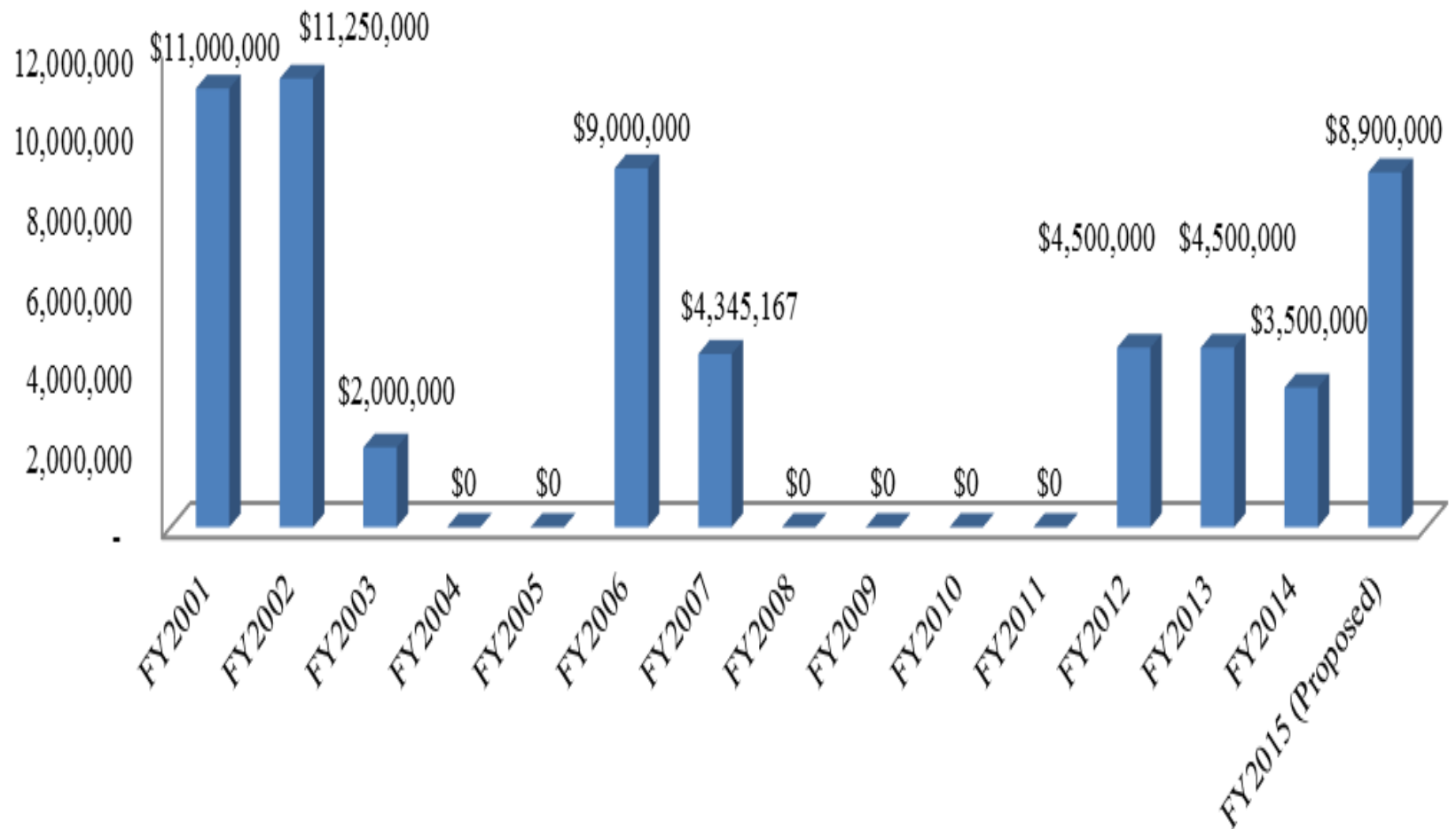
### 2014 InvestMaryland Challenge Timeline

September 5, 2013	Application Submissions Open
October 29, 2013	Maryland Entrepreneur Breakfast
December 6, 2013	Application Submission Closes
December 2013	Judges Boot Camp
January 13, 2013	Night Out with the Judges Networking Reception
January 31, 2013	Round 1: Application & Business Plan Review
February 2014	Top 50 Semi-Finalists Announced
February 2014	Round 2: Face-to-Face Interviews
March 2014	Finalists Announced
April 2014	Final Awards Ceremony

## **DBED's Current Action Plan to Help Maryland Construction Companies Secure Military Projects in 2014**

- 1). Survey attendees of the military construction Contract Connections event and the military construction workshops at 6-month and 12-month intervals to gauge contracting participation levels and identify areas of desired assistance.*
- 2). Meet with strategic partners like the Maryland Procurement Technical Assistance Program (PTAP), the Small Business Administration, the Maryland Center for Construction Education and Innovation, and other government contracting assistance organizations to see where the State can collaborate its efforts to better educate and promote upcoming military construction opportunities.*
- 3). Regularly participate in the monthly Construction Roundtable meetings hosted by DLLR to stay abreast of issues facing Maryland's construction community and better facilitate communications to military contracting companies.*
- 4). Poll military installations on the contracting process for operations and maintenance projects, which may provide small businesses additional opportunities for routine construction contracts unique to an installation.*
- 5). Partner with the Army Corps of Engineers and the Naval Facilities Engineering Command (NAVFAC) on the promotion of upcoming military construction opportunities and aide their outreach to small businesses.*
- 6). Coordinate and host a meeting with Maryland-based military construction prime contractors to understand what is needed to close the gap on the number of construction contract awards to Maryland companies and to study Maryland small business subcontracting participation levels.*

## MEDAAF General Fund Appropriations, FY2001-FY2015





	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14
<b>UNDOCUMENTED SICK LEAVE OCCURRENCES</b>													
Office of the Secretary	14.0	24.0	19.0	20.0	27.0	19.0	12.0	19.0	23.0	12.0	6.0	12.0	6.0
Business and Enterprise Development	22.0	28.0	31.0	35.0	22.0	26.0	25.0	30.0	30.0	29.0	12.0	10.0	5.0
Marketing and Communications	3.0	8.0	7.0	4.0	7.0	5.0	1.0	2.0	6.0	11.0	4.0	4.0	6.0
Tourism and Culture	13.0	19.0	29.0	7.0	10.0	20.0	22.0	15.0	16.0	16.0	11.0	11.0	1.0
<b>NUMBER OF EMPLOYEES COUNSELED</b>													
Office of the Secretary	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	12.0
Business and Enterprise Development	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	17.0
Marketing and Communications	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.0
Tourism and Culture	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	16.0
<b>NUMBER OF EMPLOYEES ONE DAY SICK SLIP</b>													
Office of the Secretary	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Business and Enterprise Development	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Marketing and Communications	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tourism and Culture	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.0	0.0	0.0

## DBED Jobs Count, Created and Retained, July 2010-January 2014

